Qatar provides supportive local ecosystem for business growth

Doha: Market experts express optimism in carrying out business ventures in Qatar, highlighting diverse opportunities for entrepreneurs and investors across the globe.

According to Felix Katterl, Partner at Soutien Group, the country is an ideal hub for expanding and growing businesses due to its sturdy market.

“For entrepreneurs, investors, and professionals looking to expand in a stable and safe market, Qatar is an excellent choice, providing a supportive local ecosystem for business growth and a high quality of life,” he said.

According to recent data published by Expatriate Group, Qatar ranks first regionally and eighth globally in terms of safety for expats in 2025, ranking second for the lowest crime rate in the world.

Katterl stressed, “With a strong legal framework, economic resilience as well as social and political stability, Qatar offers a secure environment for both, individuals and businesses.”

He also noted that global events such as the Doha Forum, Web Summit Qatar, Qatar Economic Forum, Mena Fintech Festival, World Summit AI MENA, and Cityscape Qatar attract professional visitors from various industries.

These events raise awareness about Qatar’s opportunities and business environment.

As visitors share their positive experiences with their communities, it leads to increased foreign direct investment (FDI) in the country.

This influx of investment further stimulates the participation of Qatar’s local ecosystem, fostering collaboration and growth.

The industry leader highlighted the growing trend of increased collaboration between stakeholders and better coordination of efforts.

Signs of this are already visible, with ongoing dialogue between the private and public sectors across various domains.

The formation of interest groups and the emergence of a new generation of leaders in both the public and private sectors are driving meaningful reforms.

“Qatar is positioning itself as a hub for foreign investors, particularly high-net-worth individuals (HNWIs), ultra-high-net-worth individuals (UHNWIs), and family offices. These investors not only commit their capital and invest locally but also transfer valuable knowledge and expertise. Furthermore, many choose to bring their families to live in Doha, contributing to the city’s growing international appeal,” Katterl said.

He mentioned that market leaders including him help in assisting clients to make bold moves in new markets, which enables them to develop and implement their plans based on objective criteria and to build a great firm that attracts, develops, and retains exceptional people.

Katterl said “We live the values of ingenuity, independence, integrity, intelligence and innovation. These values not only serve as our guiding principles but also differentiate us in competitive markets by demonstrating commitment to excellence, client satisfaction, and ethical practices.”

The official reiterated that “We stand out due to several key strengths including our strong customer base and decade-long presence in Qatar and our deep familiarity with a wide range of legal structures.”

Meanwhile, the expertise and experience across various jurisdictions, including the mainland, free zones, and business and financial centers, and the ability to assist with both onshore and offshore structures allows foreign investors to gain the latest information on the market.

Additionally, the comprehensive support throughout the entire business lifecycle, including obtaining and maintaining licenses, permits, and approvals, managing bank accounts, and ensuring compliance with regulatory and statutory requirements, and the industry’s extensive network of partners, both regionally and internationally helps global businesses establish their presence smoothly in Qatar.